

INTERGEST®  
WORLDWIDE



THE **ART** OF  
BEING LOCAL  
**WORLDWIDE**

**WHERE IN THE WORLD** WOULD YOU  
LIKE TO BE **SUCCESSFUL** WITH YOUR  
BUSINESS?





## **FOUNDED** ABROAD: A FOUNDATION FOR **SUCCESSFUL EXPANSION**

We handle all formalities for our clients when they wish to set up a new branch or subsidiary abroad, or to establish additional ones.



## THE KEY TO SUCCESS: AN EFFECTIVE **SALES FUNCTION** WITHIN A CUSTOMISED **ADMINISTRATIVE** FRAMEWORK

No matter how promising a product may appear to be – without building a solid sales and administrative foundation in the foreign market, the venture is doomed to fail. InterGest provides local support with our customised solutions, tailored to suit your portfolio and the requirements of your destination markets.



## IT'S A MATTER OF TRUST: **HUMAN RESOURCES AND TALENT MANAGEMENT**

Competent, skilled personnel are the key to success, especially when doing business abroad. We offer you comprehensive assistance with human resources – from recruitment to registration.



# LET'S TALK MONEY, OR WHY **FINANCIAL MANAGEMENT** AND **CONTROLLING** ARE SO IMPORTANT IN THE EXPORT BUSINESS

Common international standards in financial and invoicing procedures remain a pipe dream. InterGest combines all relevant local requirements and provides you an overview in transparent structures.



## WHEN DISCRETION IS CALLED FOR: **CREDIT CONTROL** AND **DEBT** **COLLECTION**

This area of the business can be fraught with problems.  
We will help you to keep payments flowing smoothly.

## SERVICES OF INTERGEST

- ❑ Comprehensive market information
- ❑ Support in entering new sales regions and management of your international operations through InterGest partners
- ❑ Personnel recruitment
- ❑ Intercultural training, assignment consulting, and expat services
- ❑ Transfer pricing: Consulting and documentation
- ❑ International HR management and reporting through an innovative software solution
- ❑ Reorganisation of international corporate structures

## ADVANTAGES OF INTERGEST

- ❑ Specialist advice and expertise on the international market since 1972
- ❑ One-stop shop for all services, custom-tailored to the respective corporate philosophy
- ❑ Internationally experienced partners (many of whom speak German) and employees
- ❑ Clearly defined responsibilities, reliability and adherence to schedules
- ❑ Confidentiality and adherence to schedules
- ❑ Collaborative style of partnership



## ABOUT US

As a global service provider, we offer you a modern and efficient way to successfully enter foreign markets. Our competent InterGest partners can assist you in over 50 countries from Canada to New Zealand, where around 750 employees already support approximately 1,700 companies.

### MEET OUR DIRECTORS:



**Prof. Peter Anterist**

is General Manager of the international trust company InterGest Worldwide which supports export-oriented companies at over 50 locations worldwide. He holds a law degree, which he obtained from the Johann-Wolfgang-Goethe University in Frankfurt/Main in 1999, where he studied law subsequent to studying business management in Saarbruecken. Prof. Peter Anterist regularly lectures as visiting professor on international management at the Central University of Finance & Economics (CUFE) in Beijing.



**Nils Blunck**

director of InterGest Worldwide and partner in Hungary, completed his studies in history and national economics in 1993 at the University of Hamburg, and began working for the EU Commission, planning, implementing and controlling EU support programs for the countries of Central and Eastern Europe. From 1997 to 1999, Mr. Blunck served as advisor to the Hungarian Foreign Ministry on the country's preparations for joining the EU.

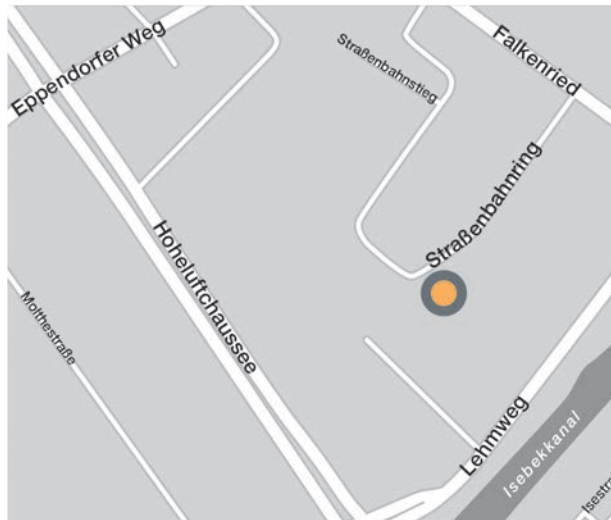


**Dr. Alberto Canova**

director of InterGest Worldwide & partner in Italy, born 1968, graduated in Economics at the L. Bocconi University of Milan. Since 1996 he has been registered in the Association of Professional Accountants. Expert in commercial and tax law, he has long performed his professional activities for multinationals having economic interests in Italy. Dr. Canova has developed considerable experience in both the daily management of his clients' accounting and fiscal problems and in merger and acquisition operations.

## CONTACT

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